

# ANALYST BRIEFING AT OFC 2023

**Optical Communications  
Now, Next, and Beyond**

March 8, 2023

# CO-HOSTS



**Dr. Giovanni Barbarossa**  
Segment President Materials  
& Chief Strategy Officer



**Mary Jane Raymond**  
Chief Financial Officer

# SPEAKERS



**Matthias Berger**  
Vice President, Coherent  
Transceiver Technology



**Julie Sheridan Eng**  
Chief Technology Officer

# FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements relating to future events and expectations that are based on certain assumptions and contingencies. The forward-looking statements are made pursuant to the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995 and relate to the Company's performance on a going forward basis. The forward-looking statements in this presentation involve risks and uncertainties, which could cause actual results, performance or trends to differ materially from those expressed in the forward-looking statements herein or in previous disclosures.

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# TELECOM TRANSCEIVERS NOW, NEXT, AND BEYOND

**Analyst briefing at OFC 2023**

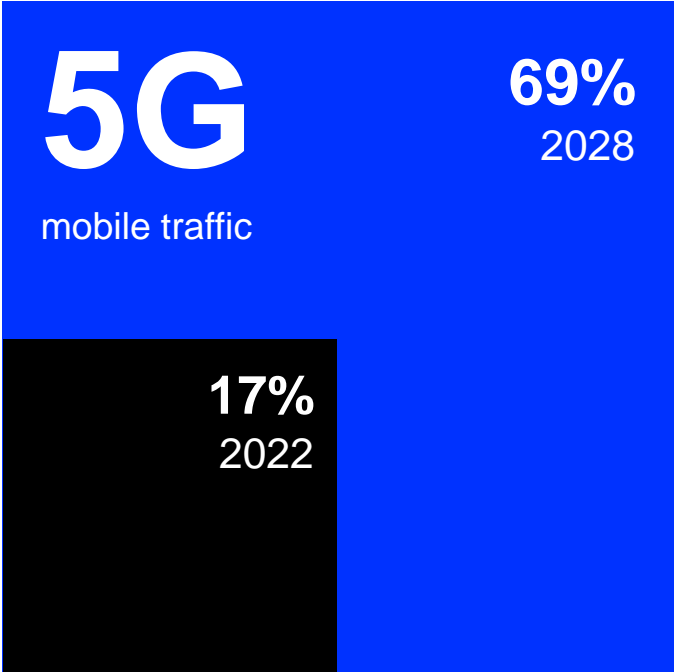
March 8, 2023

Matthias Berger

Vice President, Coherent Transceiver Technology

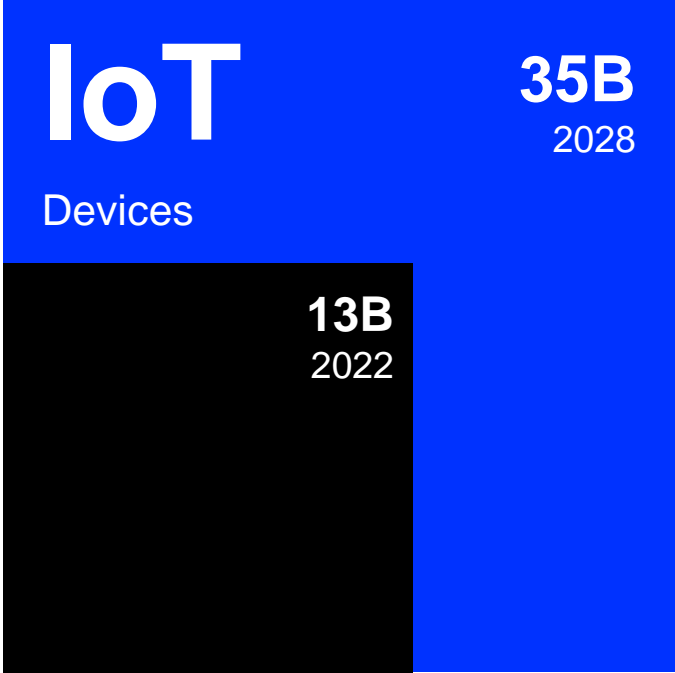
# 5G IS STILL EARLY IN ITS DEPLOYMENT CYCLE

5G global share of mobile traffic



- Video: 70% of all mobile data traffic

IoT's growing



- CAGR 2022 to 2028: 18%
- Broadband IoT (4G/5G): 60% by 2028

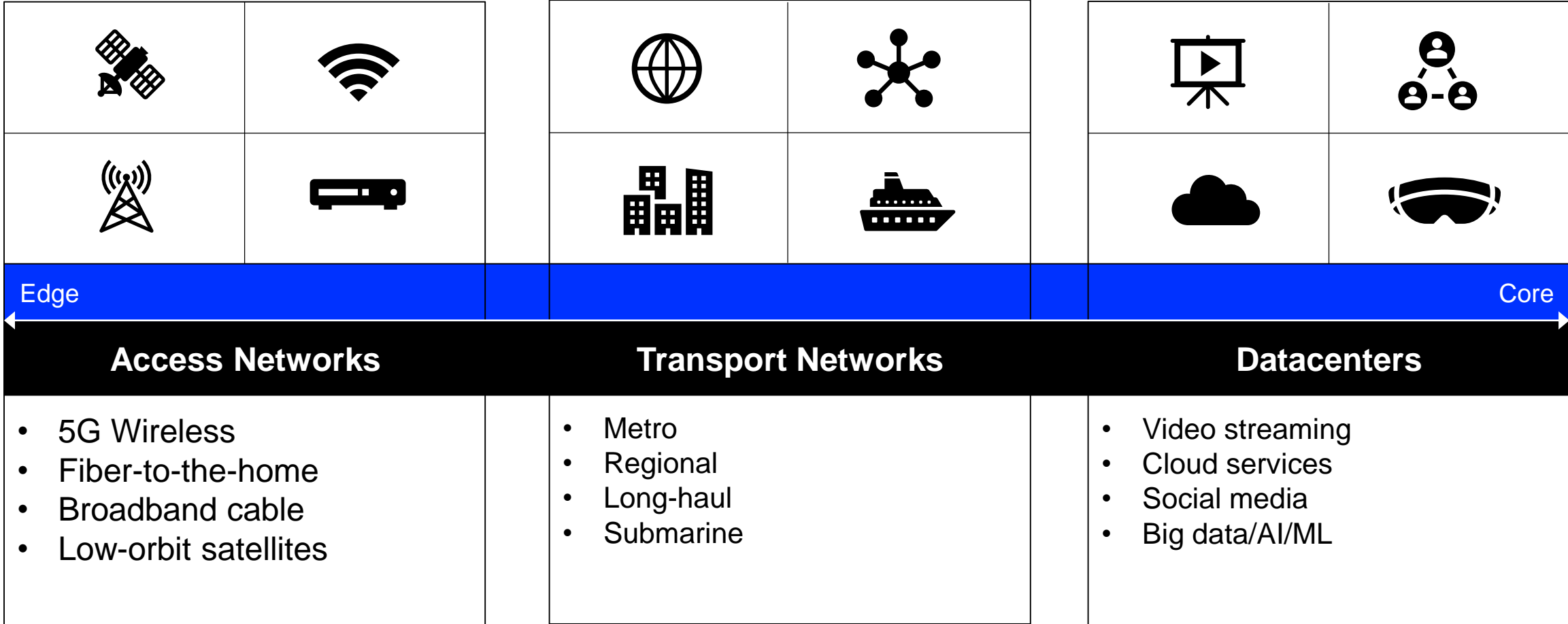
# NEXT-GENERATION BROADBAND SERVICES CONTINUE TO DRIVE APPLICATIONS THAT ARE INCREASINGLY MORE DATA INTENSIVE

## Broadband Services

- 5G Wireless
- Fiber-to-the-home
- Broadband cable
- Low-Earth-orbit satellites



# COHERENT IS THE LARGEST SUPPLIER OF OPTICAL COMPONENTS FROM THE EDGE TO THE CORE





# TRANSFORMATIONS IN THE OPTICAL NETWORK NOW, NEXT, AND BEYOND

## Now

**Disaggregation** of the transport network driven by the growing influence of hyperscalers

High level of photonic integration and low power DSPs enable **WDM line interfaces in pluggable modules**

## Next

Low power, low cost coherent interfaces move to the **edge of optical networks**

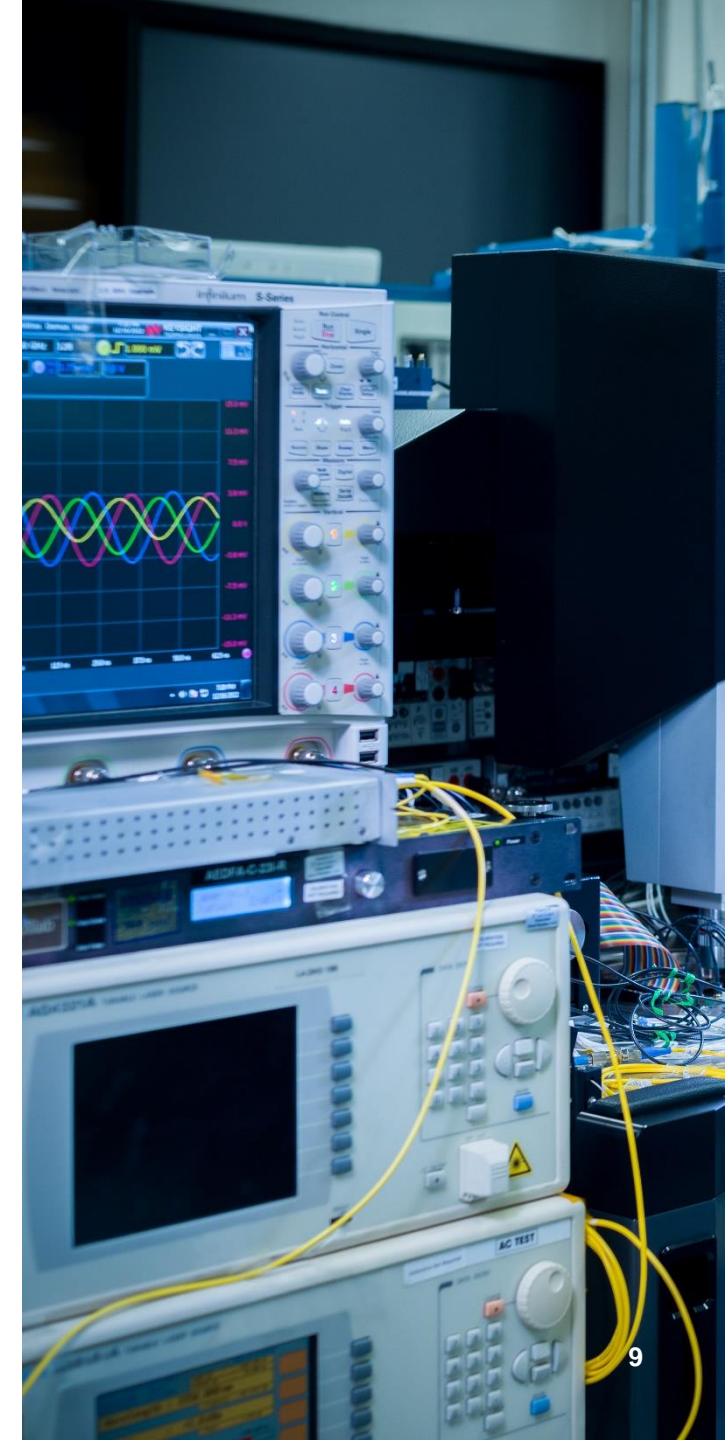
**Communication in space** moves from radio to optics

## Beyond

Optical transport data rates **exceed 1Tbit/s**

With continued increase in data rate, physics drives **coherent technologies into datacom space**

*Coherent R&D lab in  
Fremont, CA*



# NOW

Disaggregation of the optical transport network



# TRANSPORT NETWORKS VS. DATACENTER NETWORKS

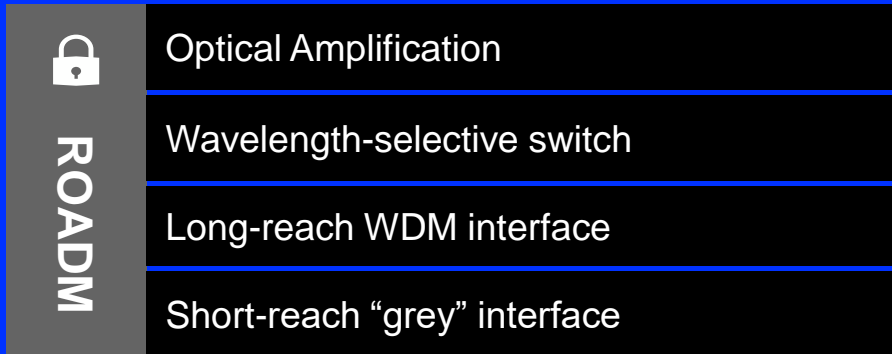
## Transport Networks Integrated Equipment

- Network management developed by equipment vendor
- ROADM vendors assigned network regions
- ROADM connects to 3<sup>rd</sup> party equipment through short-reach interfaces

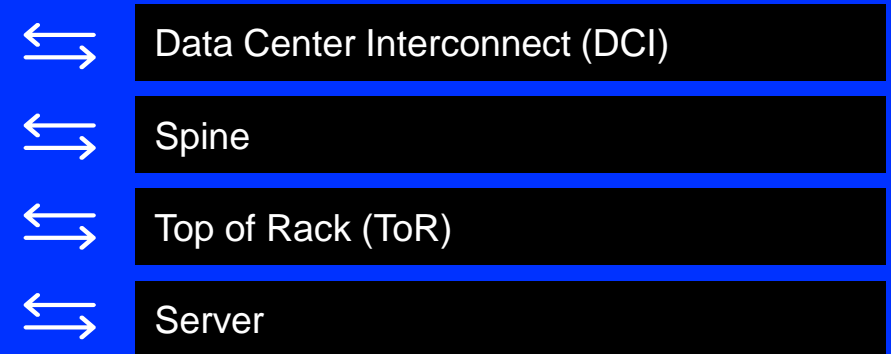
## Datacenter Networks Disaggregated Equipment

- Network management developed by cloud providers
- Standard interfaces enables interoperability between any mix equipment suppliers

### Network Management

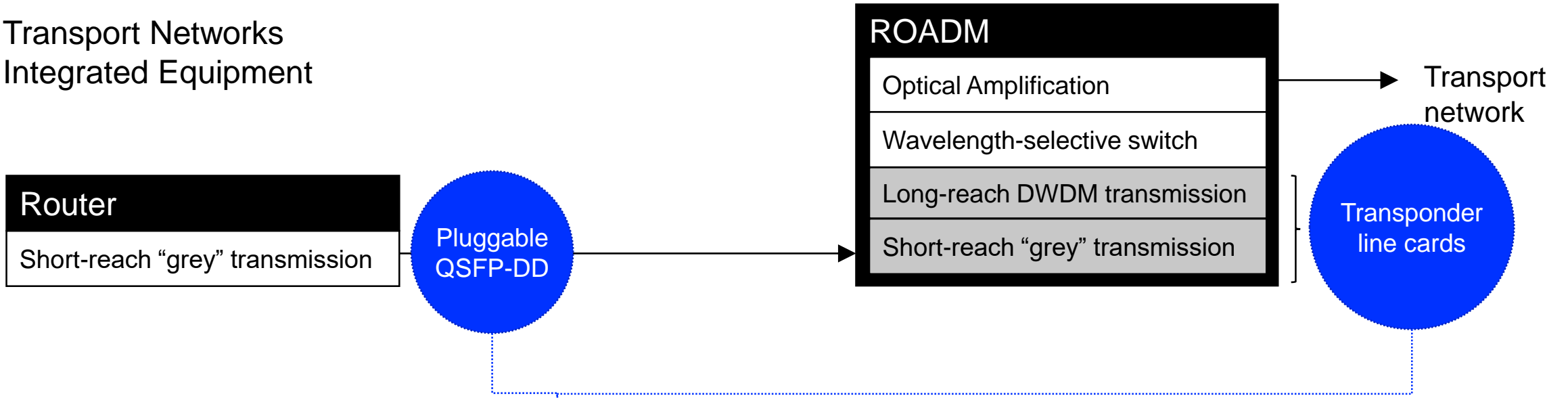


### Network Management

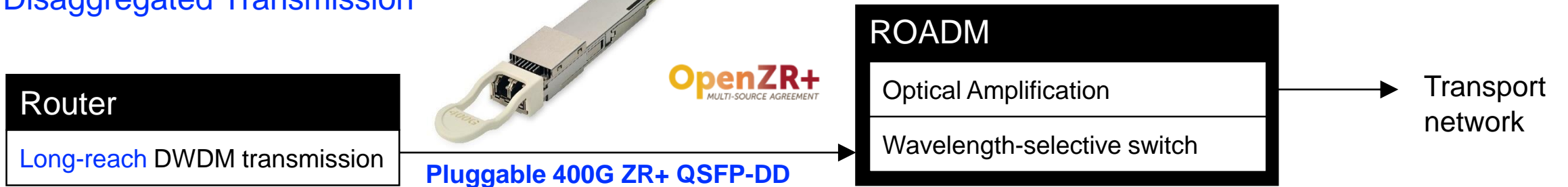


# DISAGGREGATION BY TRANSFORMING LINE CARDS INTO PLUGGABLE TRANSCEIVERS

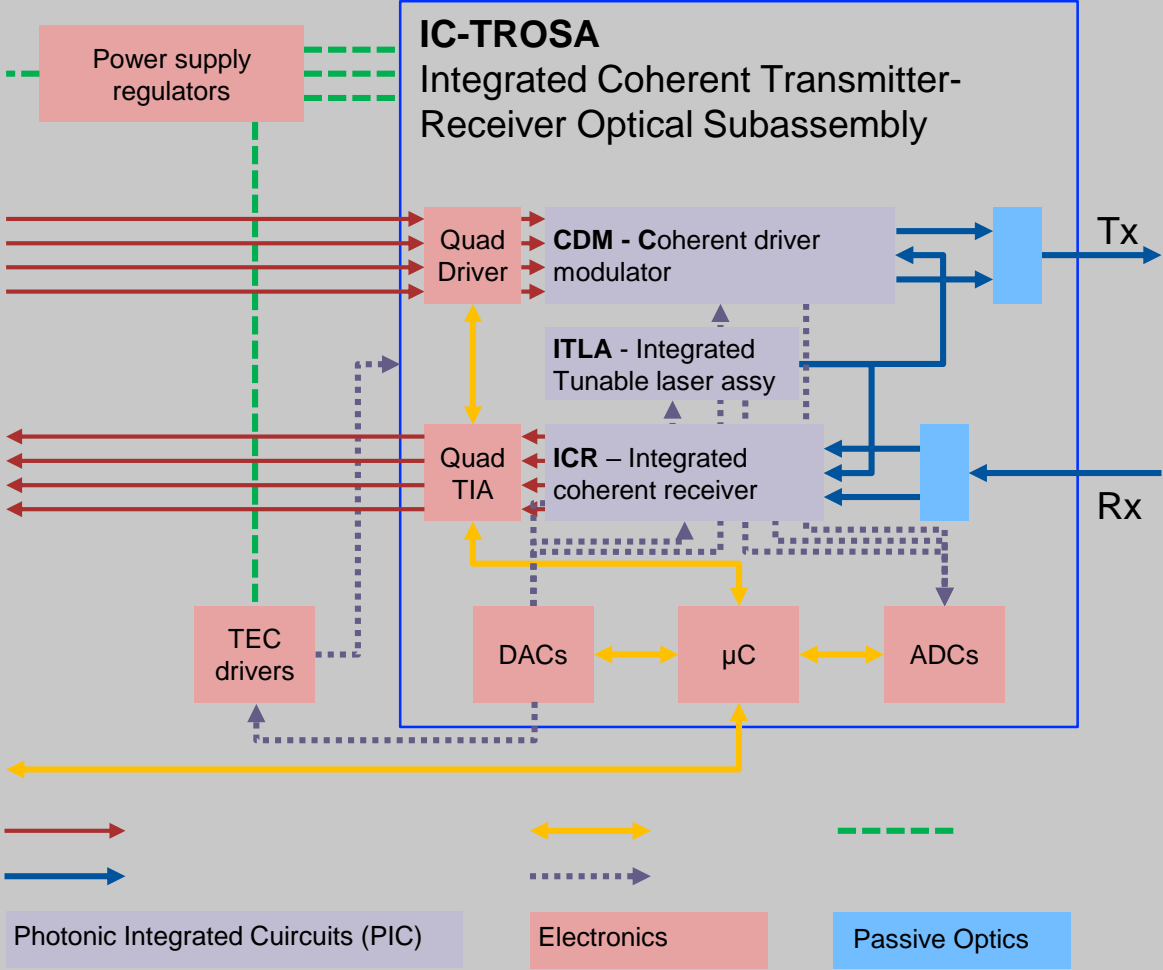
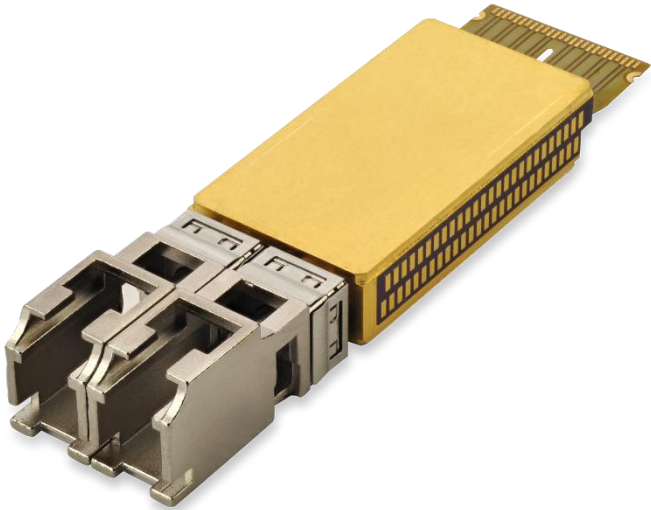
Transport Networks  
Integrated Equipment



Transport Networks  
Disaggregated Transmission

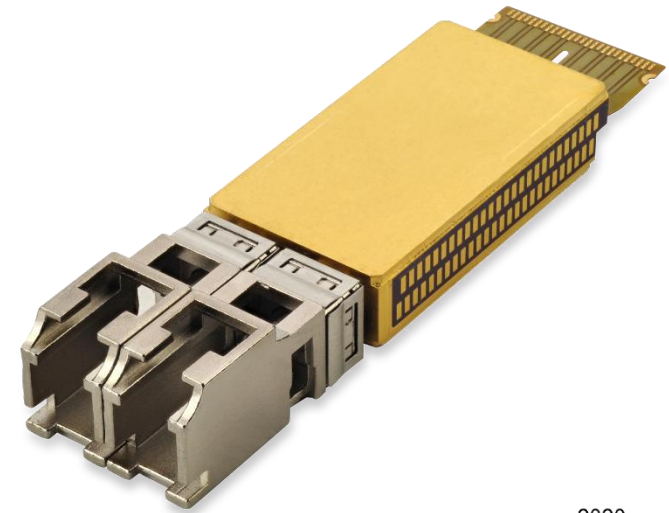


# LEAPFROGGING AN ENTIRE GENERATION OF COHERENT OPTICS WITH PHOTONIC INTEGRATED CIRCUITS



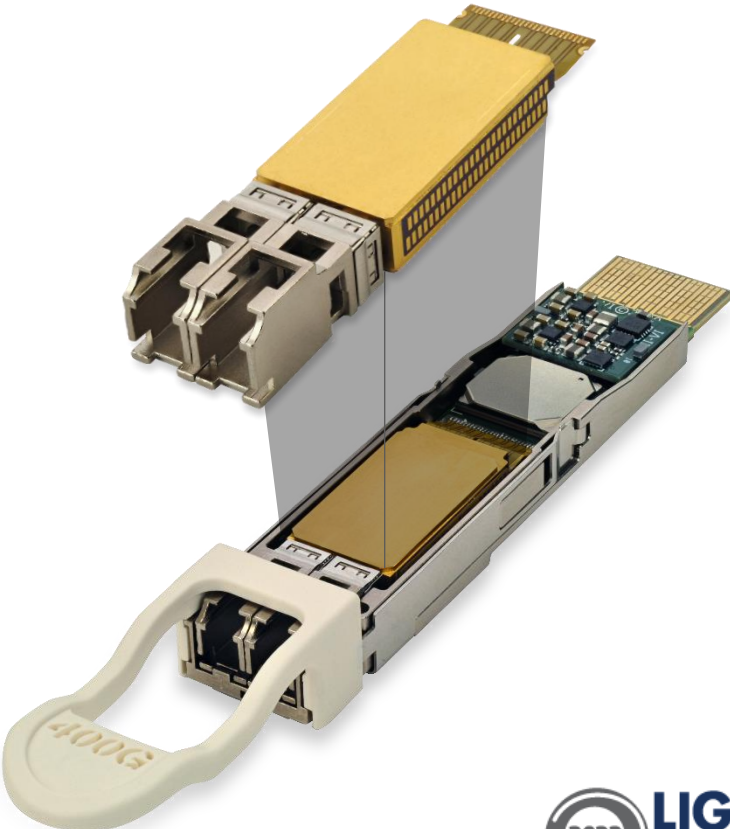


# INDIUM PHOSPHIDE TECHNOLOGY PLATFORM ENABLES HIGH OPTICAL OUTPUT POWER

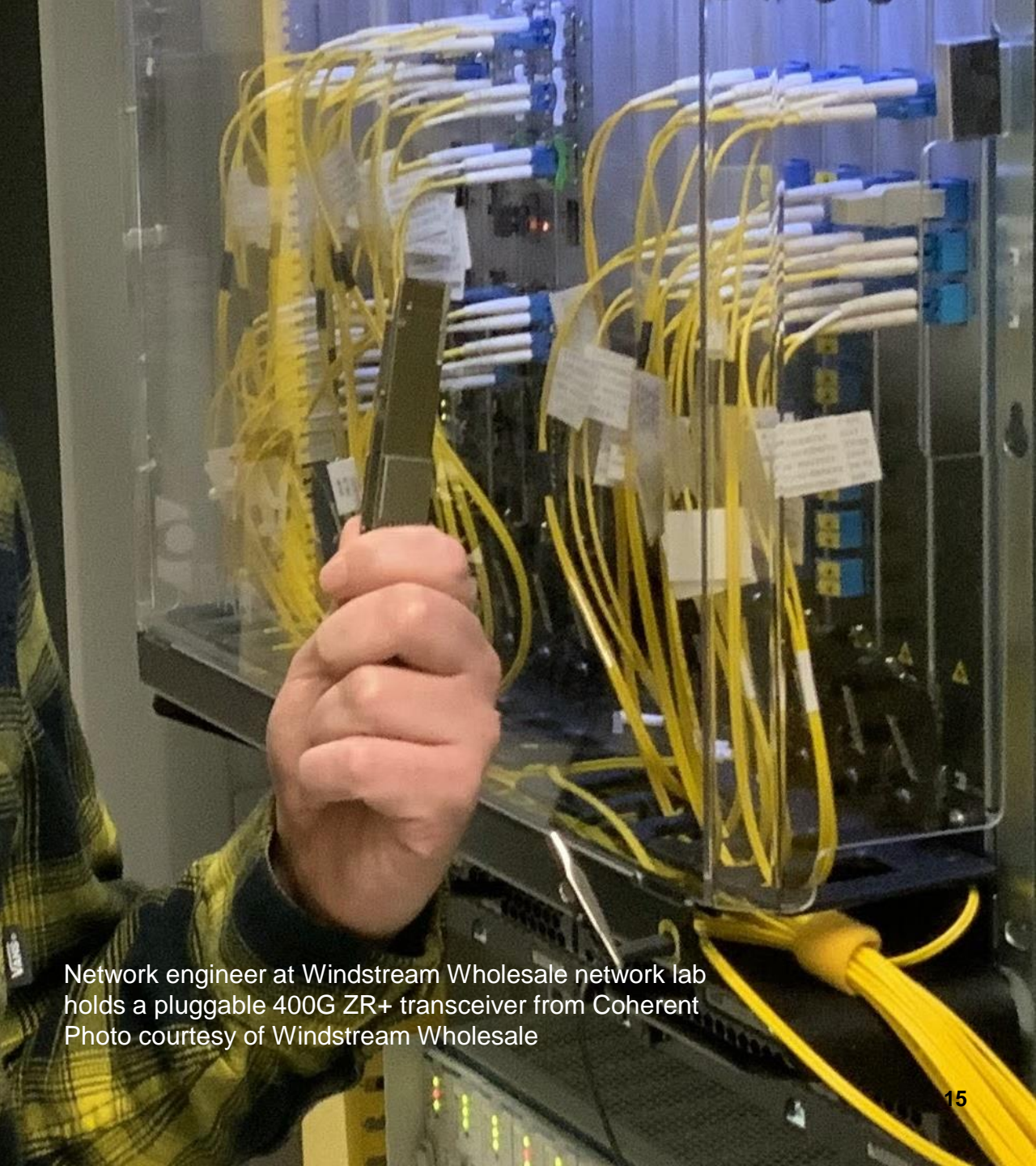


*InP fab in Järfälla, Sweden*

# FEB. 2022: THE INDUSTRY'S FIRST 400G ZR+ IN QSFP-DD FORM FACTOR



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Network engineer at Windstream Wholesale network lab holds a pluggable 400G ZR+ transceiver from Coherent  
Photo courtesy of Windstream Wholesale

# NEXT

Coherent transceivers for  
access networks and  
satellite links





# 100G ZR QSFP28 ENABLES SEAMLESS UPGRADES IN THE ACCESS NETWORK

10G – 80 km



25G – 15 km

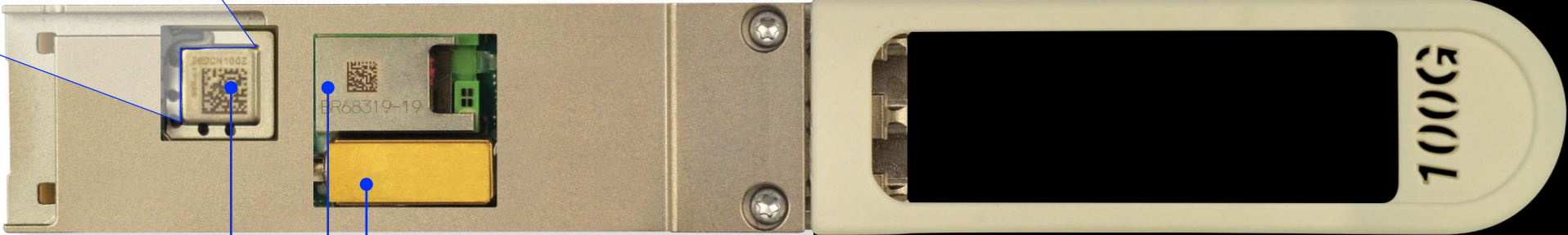
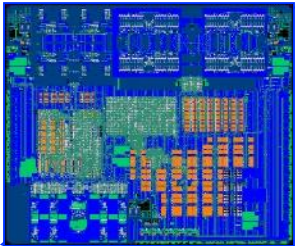


100G – 100+ km



# COHERENT TRANSCEIVER TECHNOLOGY FOR ACCESS NETWORKS

## 100ZR QSFP-28 DCO



**Steelerton™ DSP**  
purpose-built for  
small size and low  
power consumption

Purpose-built power-  
optimized tunable laser

Highly integrated silicon  
photonics PIC





## NEXT: OPTICAL COMMUNICATIONS IN SATELLITES

- Point-to-point laser communication links between low-Earth-orbit (LEO) satellites
- Transmission with laser beams is much more efficient than using radio, leading to power reduction which is key in space
- Coherent awarded contract for DARPA Space-Based Adaptive Communications Node (Space-BACN) program.
- Space-BACN: low-cost, high-speed, reconfigurable, laser-based data links to LEO satellites.

# THE POTENTIAL TO BRIDGE THE DIGITAL DIVIDE WITH SATELLITE BROADBAND

2.7B

without broadband access\*

Strong potential for satellites to reduce the digital divide due to efficient coverage of sparsely populated areas

\* 2022 report jointly published by the ITU and UNESCO



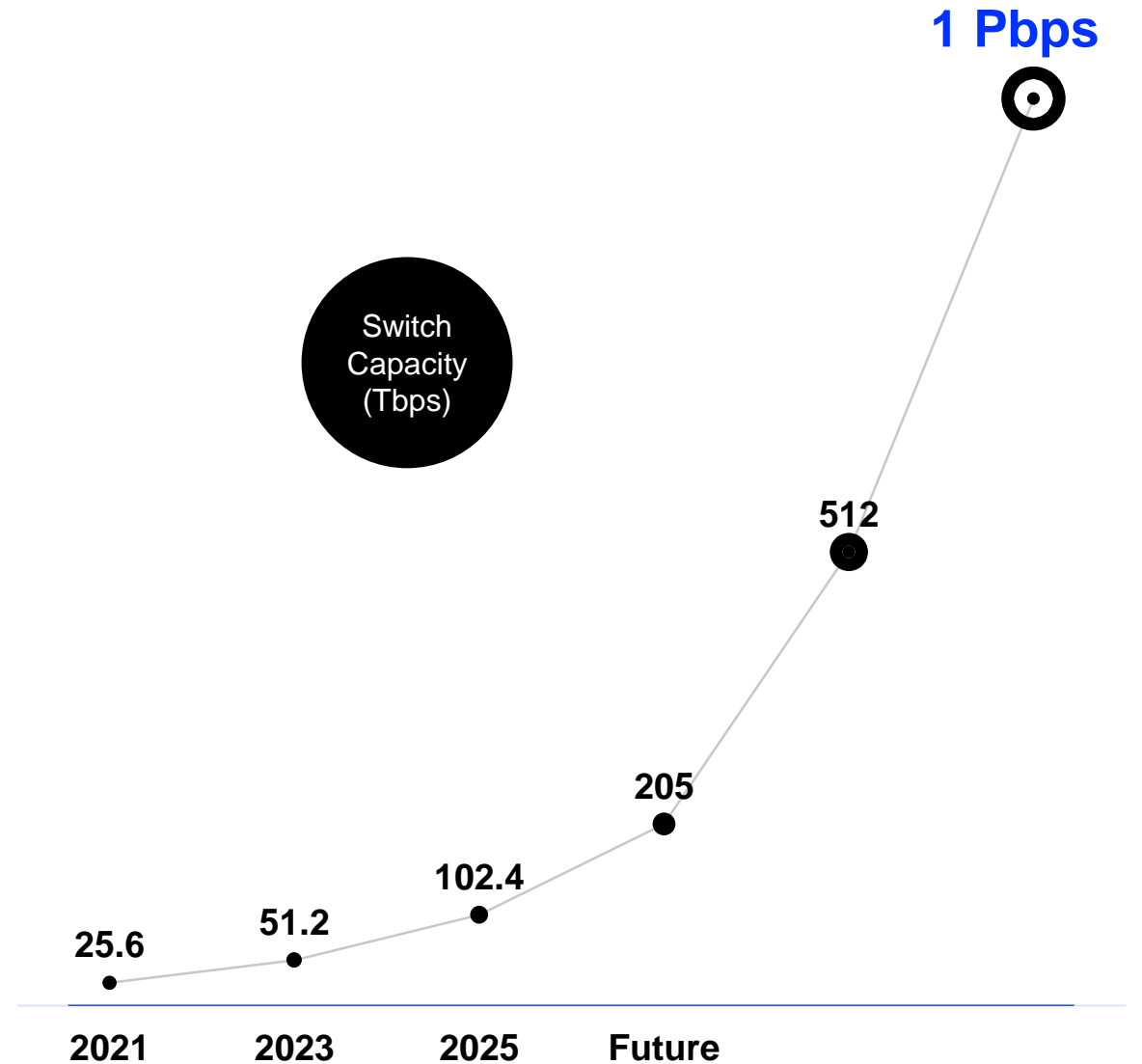
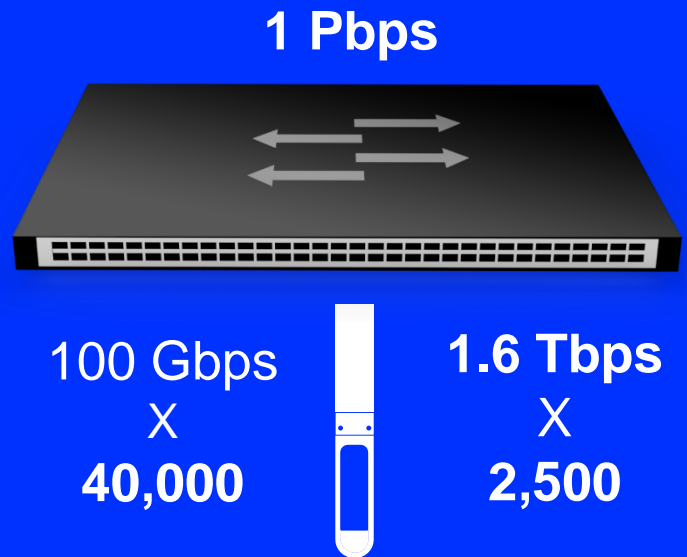
# BEYOND

Multi-terabit coherent transceivers for datacenters

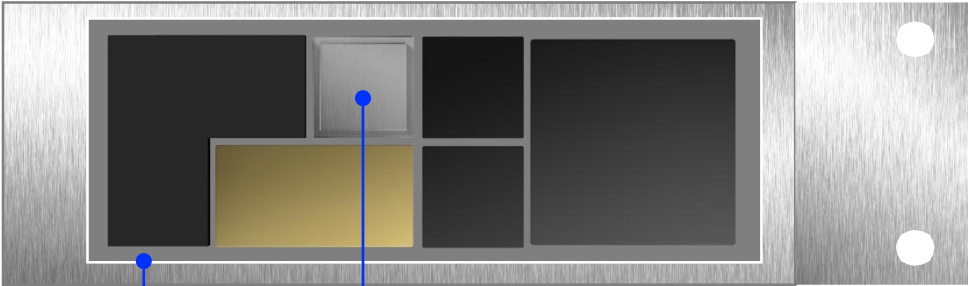


# MULTI-TERABIT COHERENT TRANSCEIVERS FOR PETABIT PER SECOND SWITCHES

- System face plate space will not increase but switches will scale from 10T to >100T
- 1 Pbps requires 40000 optical connectors with transceivers at 100 Gbps and only 2500 connectors with transceivers at 1.6 Tbps



# MULTI-TERABIT COHERENT TRANSCEIVER TECHNOLOGY FOR THE SUSTAINABILITY OF FUTURE DATACENTERS



DSP from 7 nm CMOS to less than 3 nm

From printed circuit boards to multi-chip module level of integration

# 1.6 T

Transceiver



A 1.6T transceiver could consume as little as one-tenth the power of 16 older-generation transceivers at 100G.

# COHERENT TRANSMISSION: NOW, NEXT, AND BEYOND

**NOW**



Equipment disaggregation in telecom networks

**400G+**



**NEXT**



Coherent transceivers in access networks

**100G**



**BEYOND**



Terabit interfaces in datacenter networks

**1.6T+**





# DATACOM TRANSCEIVERS NOW, NEXT, AND BEYOND

Analyst briefing at OFC 2023

March 8, 2023

Dr. Julie Sheridan Eng  
Chief Technology Officer

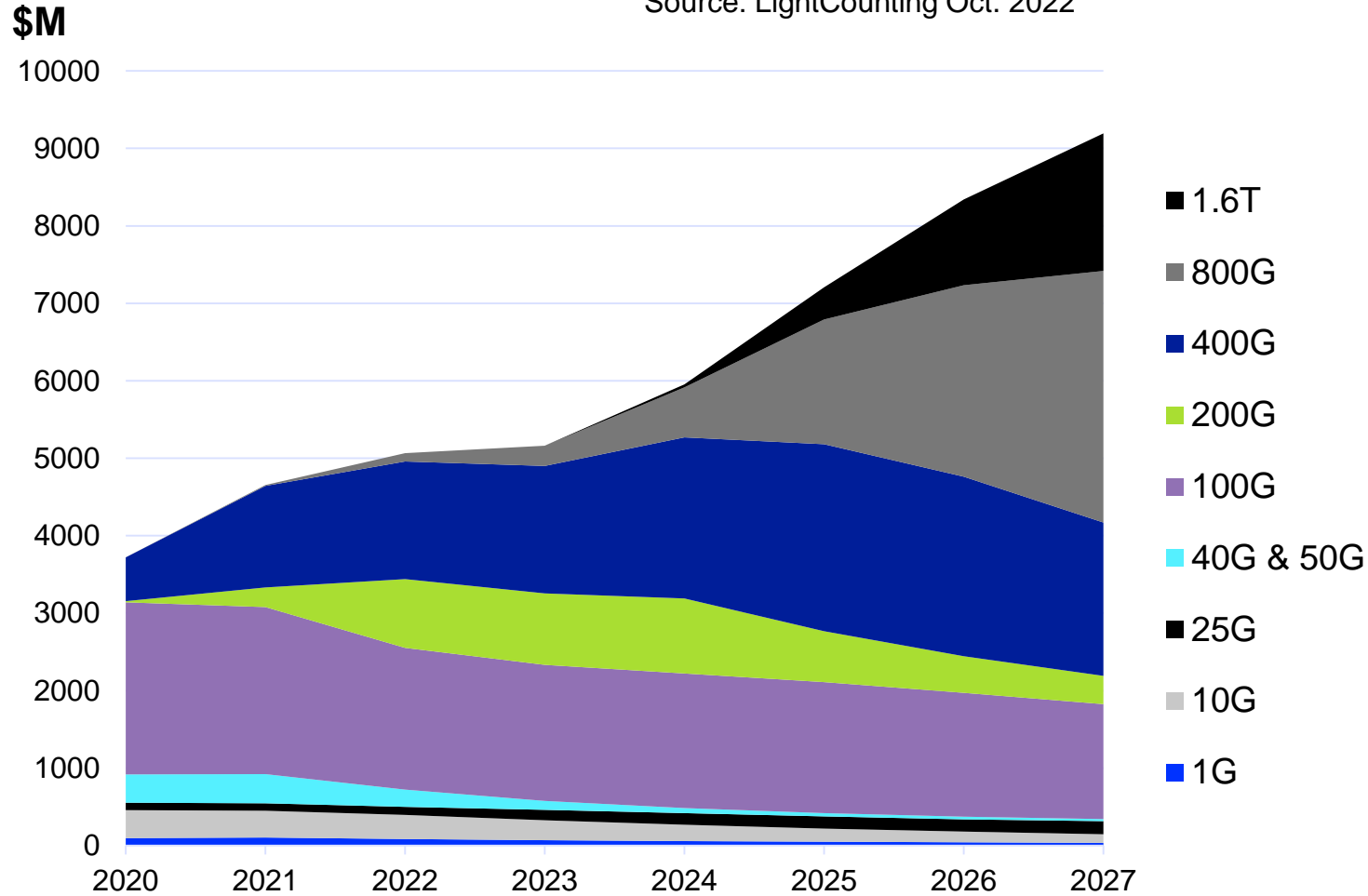
# DATACENTERS

A vast, sprawling, and rapidly growing information infrastructure is becoming increasingly woven into lives



# ETHERNET TRANSCEIVER GLOBAL MARKET

Source: LightCounting Oct. 2022



# #1

in the datacom market  
with \$1.2 billion in sales

# 200G

and higher data-rate  
transceivers  
>50% of our revenue

# 800G

and higher data-rate  
transceivers  
50% of the total available  
market by 2027\*.

# TRANSFORMATIONS IN THE OPTICAL NETWORK NOW, NEXT, AND BEYOND

## Now



### 100G Per Lane

A full range of lasers and technology platforms enables market leadership

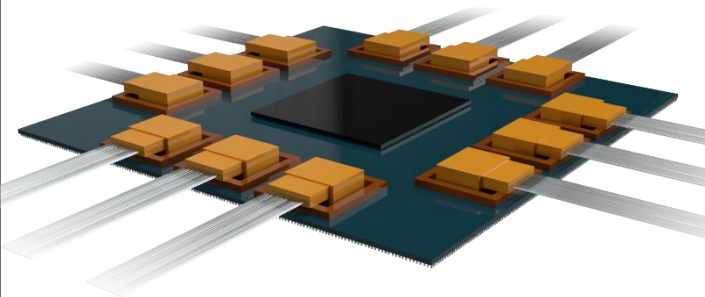
## Next



### 1.6T Transceiver Technology

Market transition accelerated by AI and ML

## Beyond

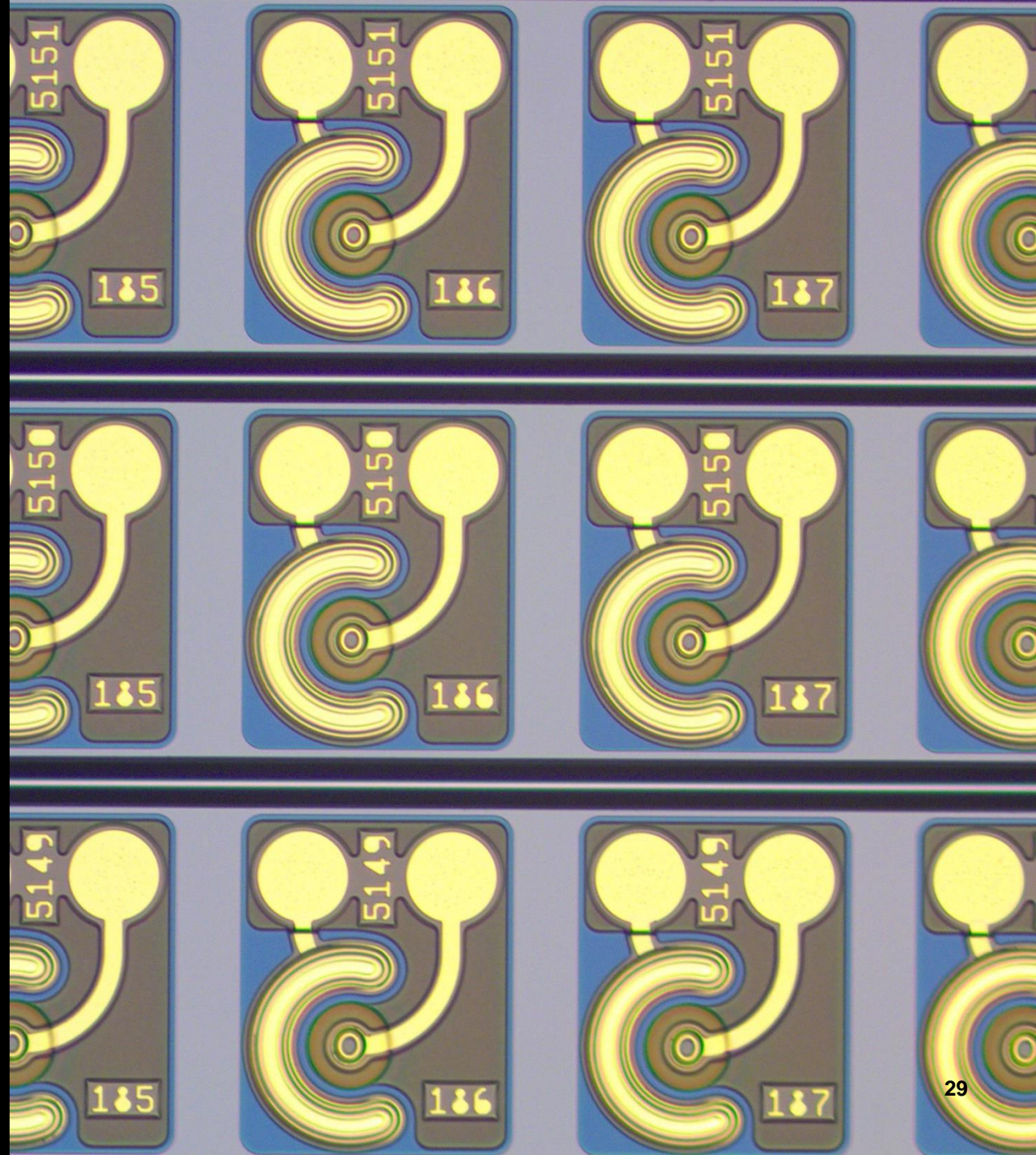


### Co-Packaged Optics (CPO)

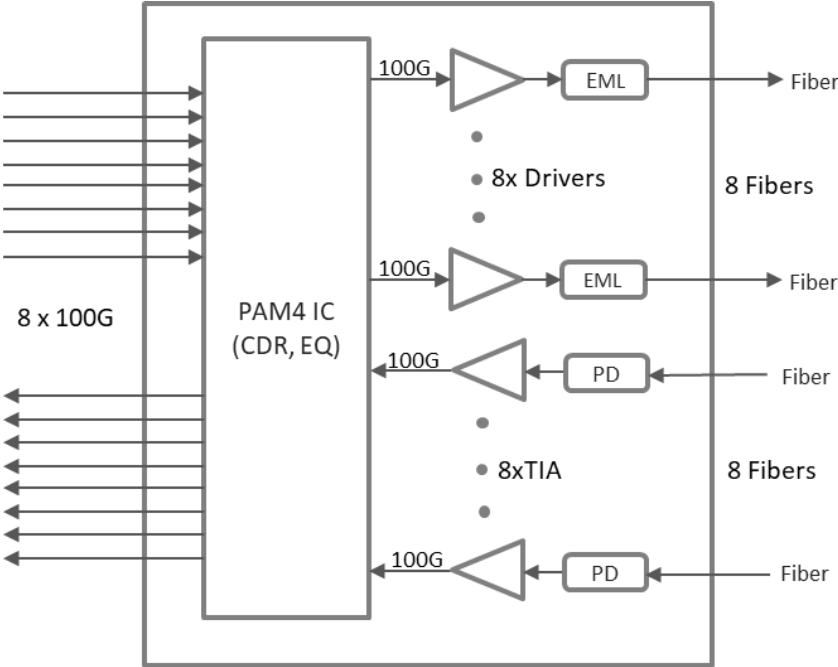
Addressing data bottlenecks beyond transceivers

# NOW

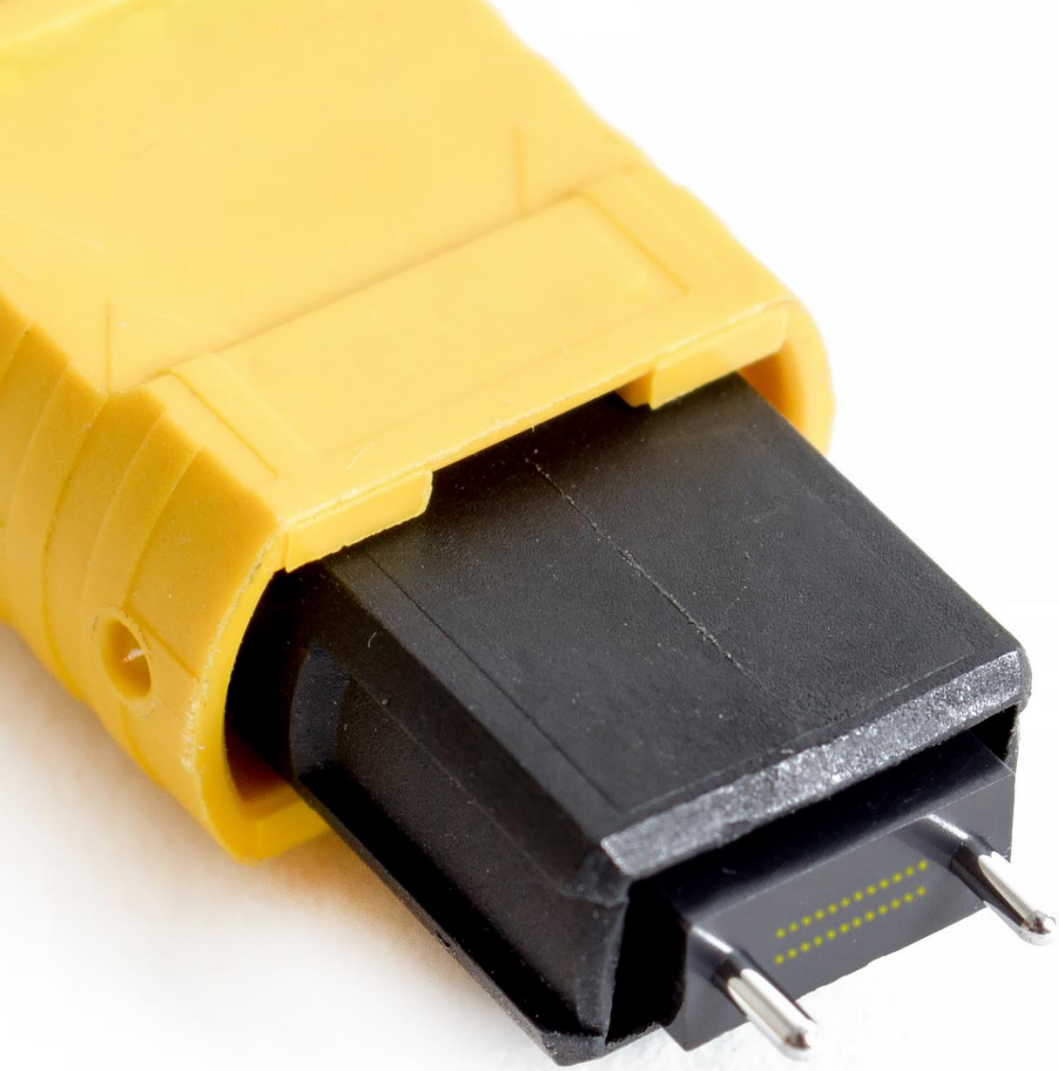
## 100G Per Lane



# TRANSCEIVER DATA RATES ARE MULTIPLES OF LANE DATA RATES

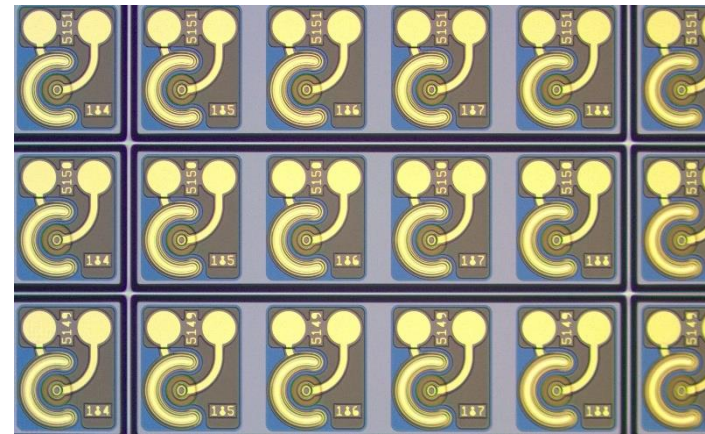


MTP connector of a fiber ribbon cable





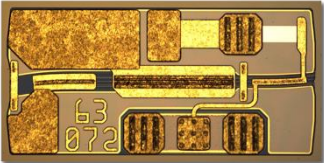
## GALLIUM ARSENIDE PLATFORM FOR SHORT-REACH TRANSCEIVERS



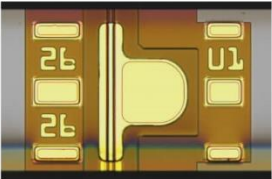
Feb. 2023 - Coherent introduces our 100G per lane VCSELs to support 400G and 800Gb transceivers

Vertically integrated 6" GaAs platform  
Sherman, TX

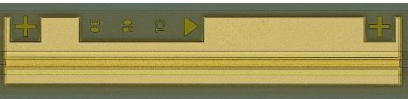
# INDIUM PHOSPHIDE TECHNOLOGY PLATFORM FOR LONG-REACH TRANSCEIVERS



Electro-Absorption  
Modulated Laser (EML)

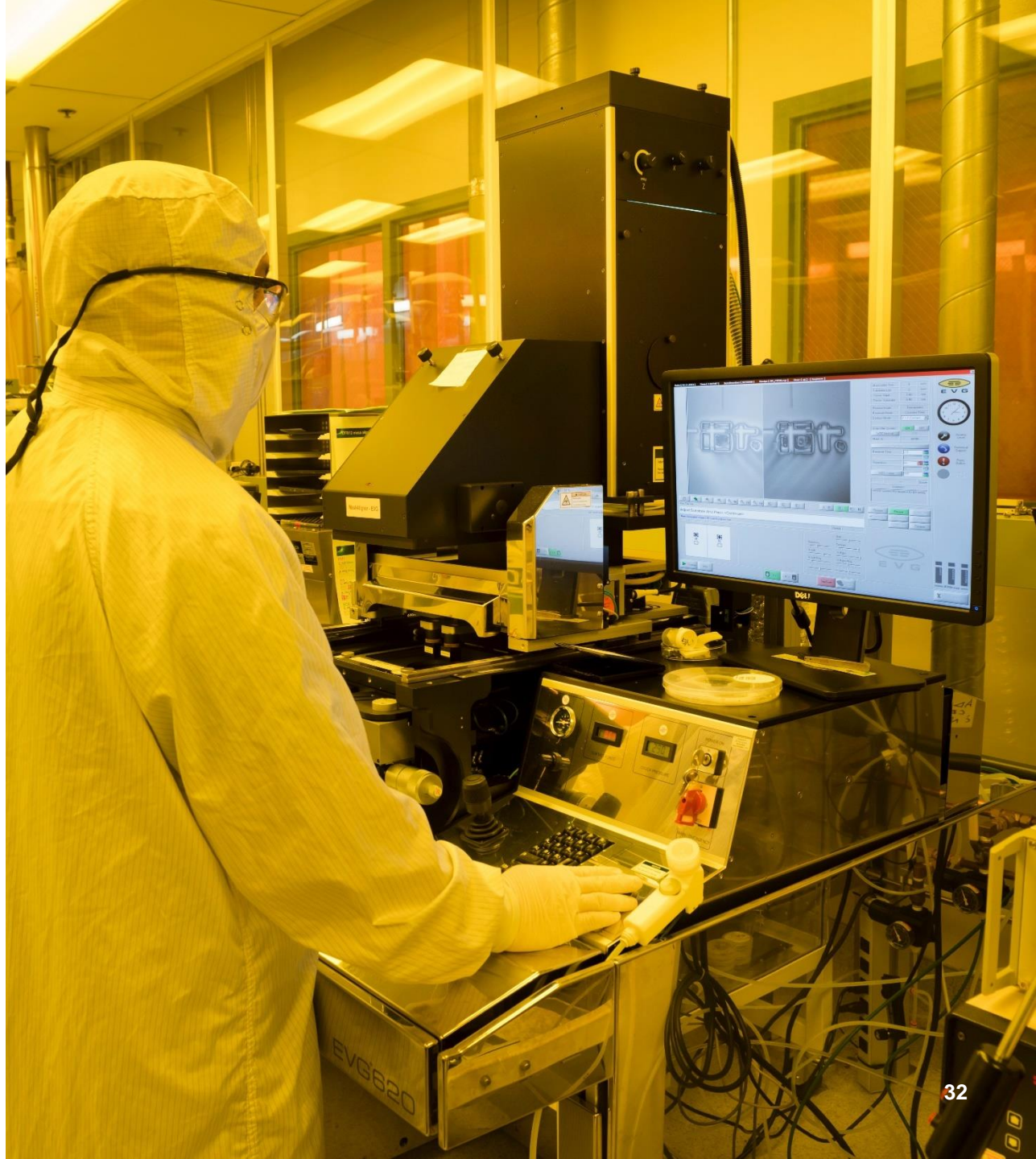


Directly Modulated Laser  
(DML)



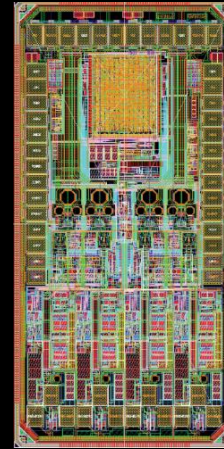
Continuous Wave Laser  
(CWL)

Indium phosphide wafer fab  
in Fremont, CA

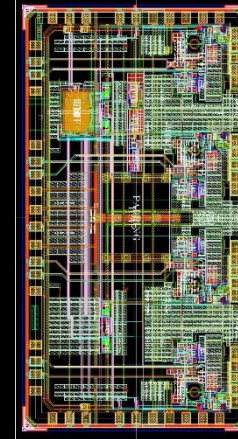




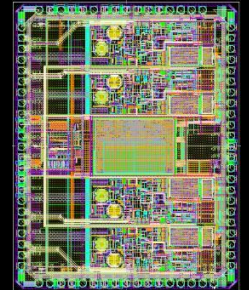
# INTEGRATED CIRCUITS



Trans-impedance amplifier (TIA)



Laser driver



Clock data recovery (CDR)

- In-house integrated circuit design team for laser drivers, TIAs and CDRs
- ICs manufactured in tier 1 silicon foundries

# ASSEMBLY MANUFACTURING AT SCALE

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## Wuxi, China

1,530K sq. ft manufacturing space  
5,000 employees

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## Ipoh, Malaysia

640K sq. ft manufacturing space  
3,500 employees

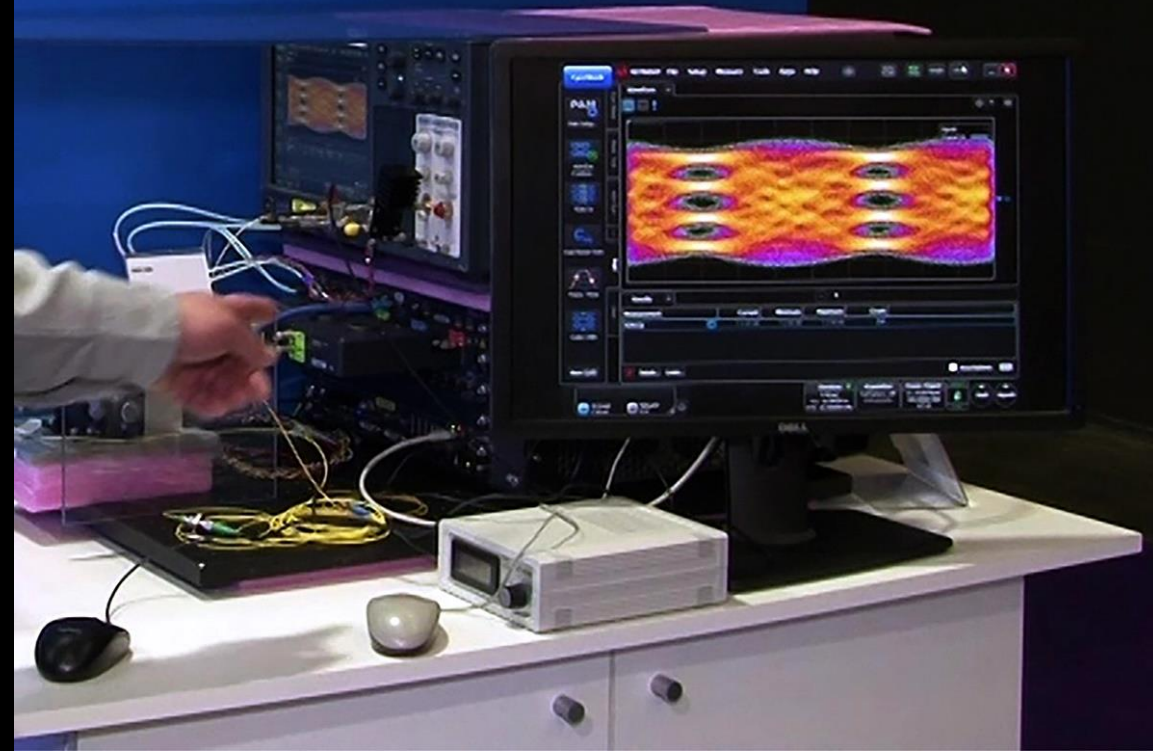
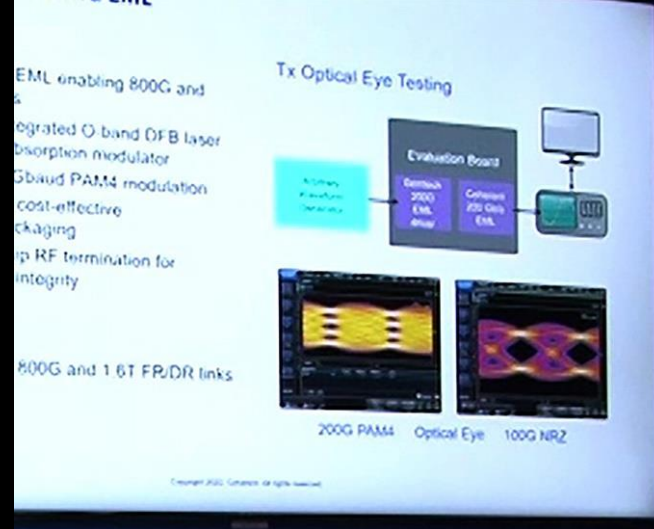
**Geographic diversity of high volume transceiver assembly manufacturing improves assurances of supply**

Transceiver volume assembly manufacturing facility in Ipoh, Malaysia

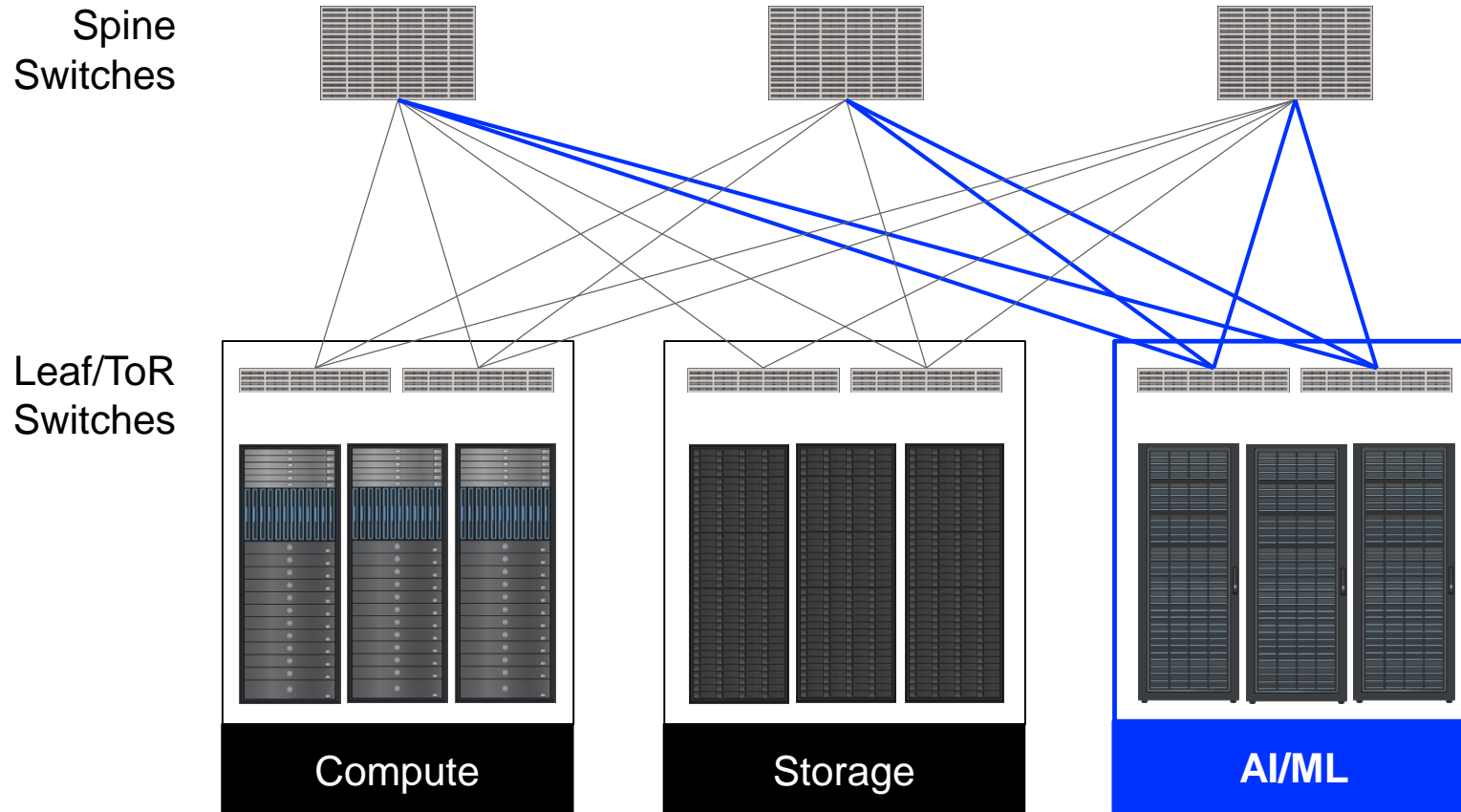


# NEXT

## 1.6T Transceiver Technology



# THE GROWING FOOTPRINT OF AI/ML IN DATA CENTERS



# AI / ML

- A new datacenter network dedicated to AI/ML
- AI/ML link data rates expected to grow much faster than compute and storage

# LASERS AND TRANSCEIVERS IN DEVELOPMENT FOR 1.6T

## 1.6T Short-Reach < 300 m

100G per lane  
16 lanes

Gallium Arsenide

- VCSEL

## 1.6T Mid-Reach 500 m to 2 km

200G per lane  
8 lanes

Indium Phosphide

- DML
- EML
- CWL with modulator in Silicon Photonics

## 1.6T Long-Reach Up to 10 km

200G per lane  
8 lanes

Indium Phosphide

- EML
- DFB-MZ

VCSEL: Vertical Cavity Surface-Emitting Laser

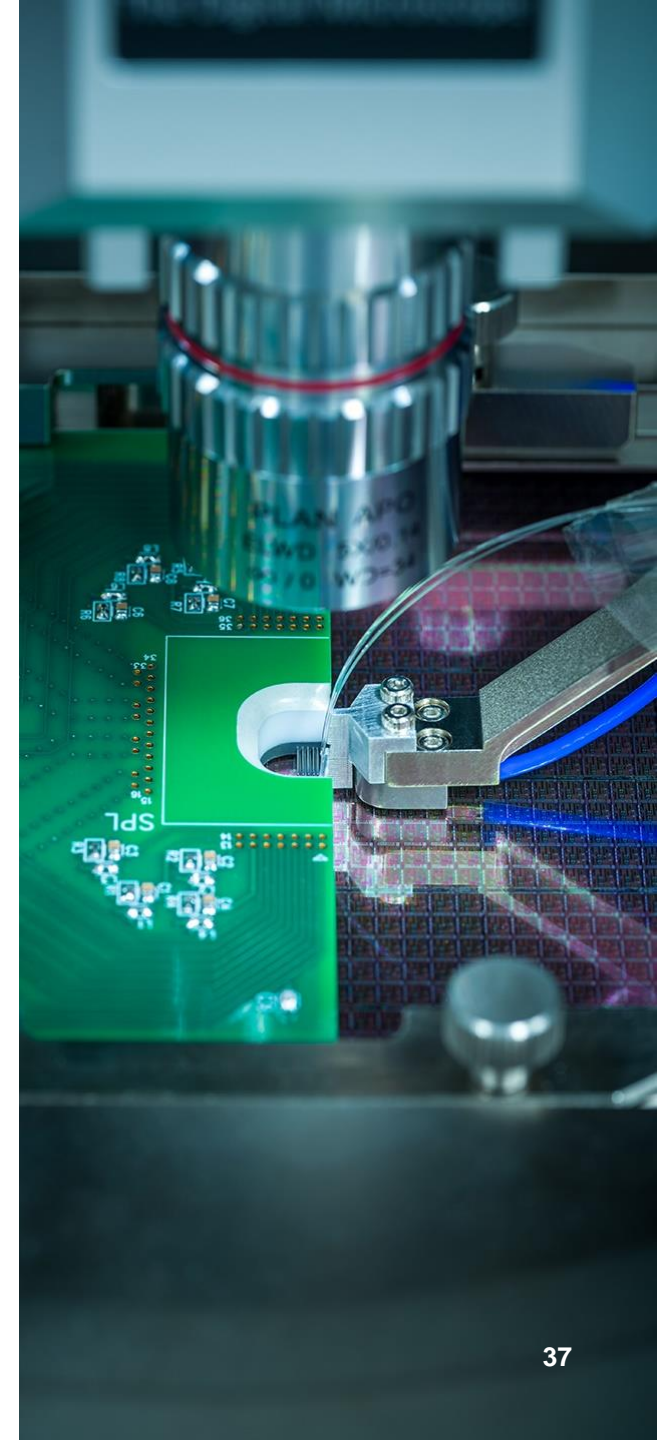
DML: Directly Modulated Laser

EML: Electro-Absorption Modulated Laser

CWL: Continuous Wave Laser

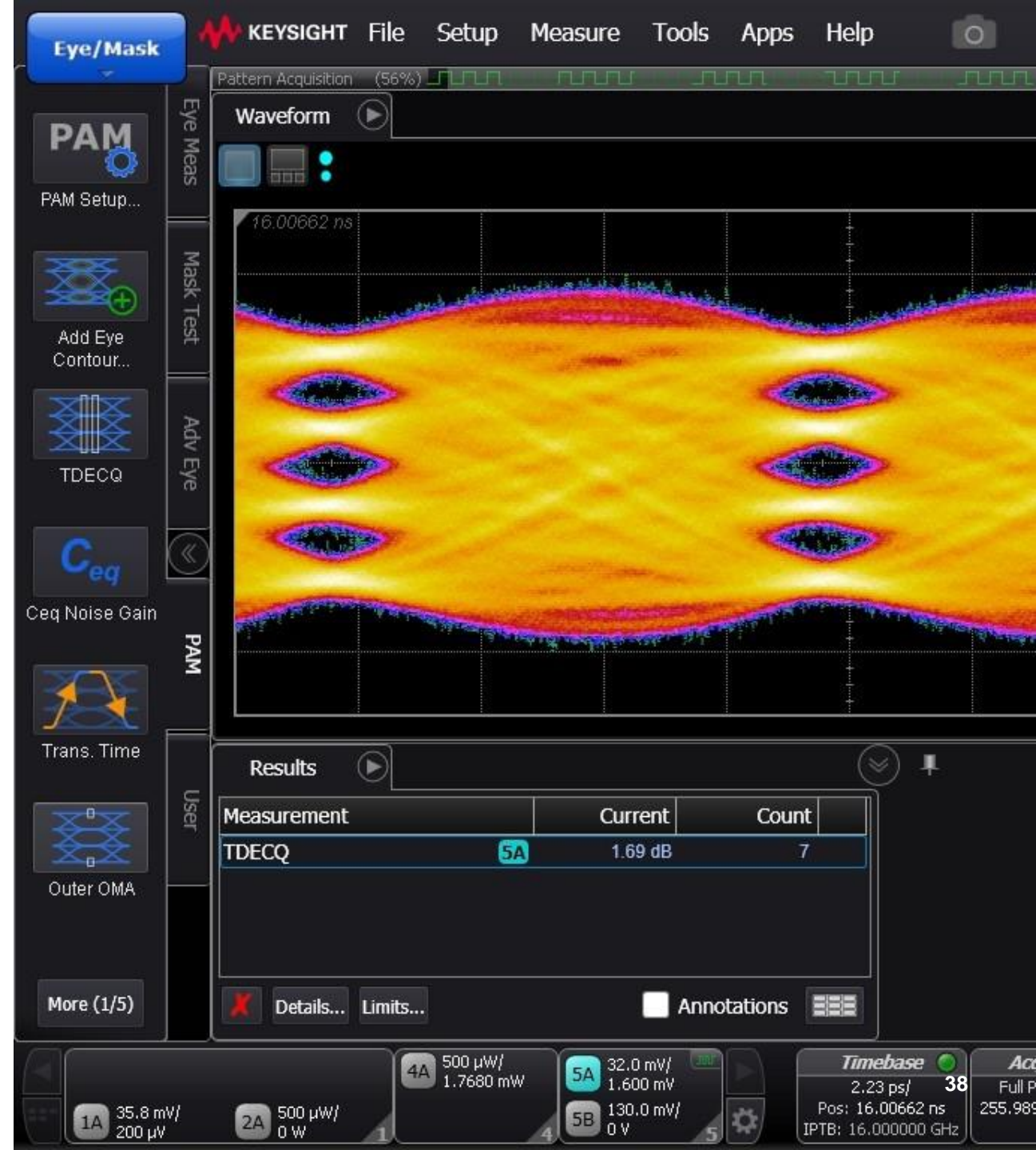
DFB-MZ: Distributed Feedback Laser with Mach-Zehnder Modulator

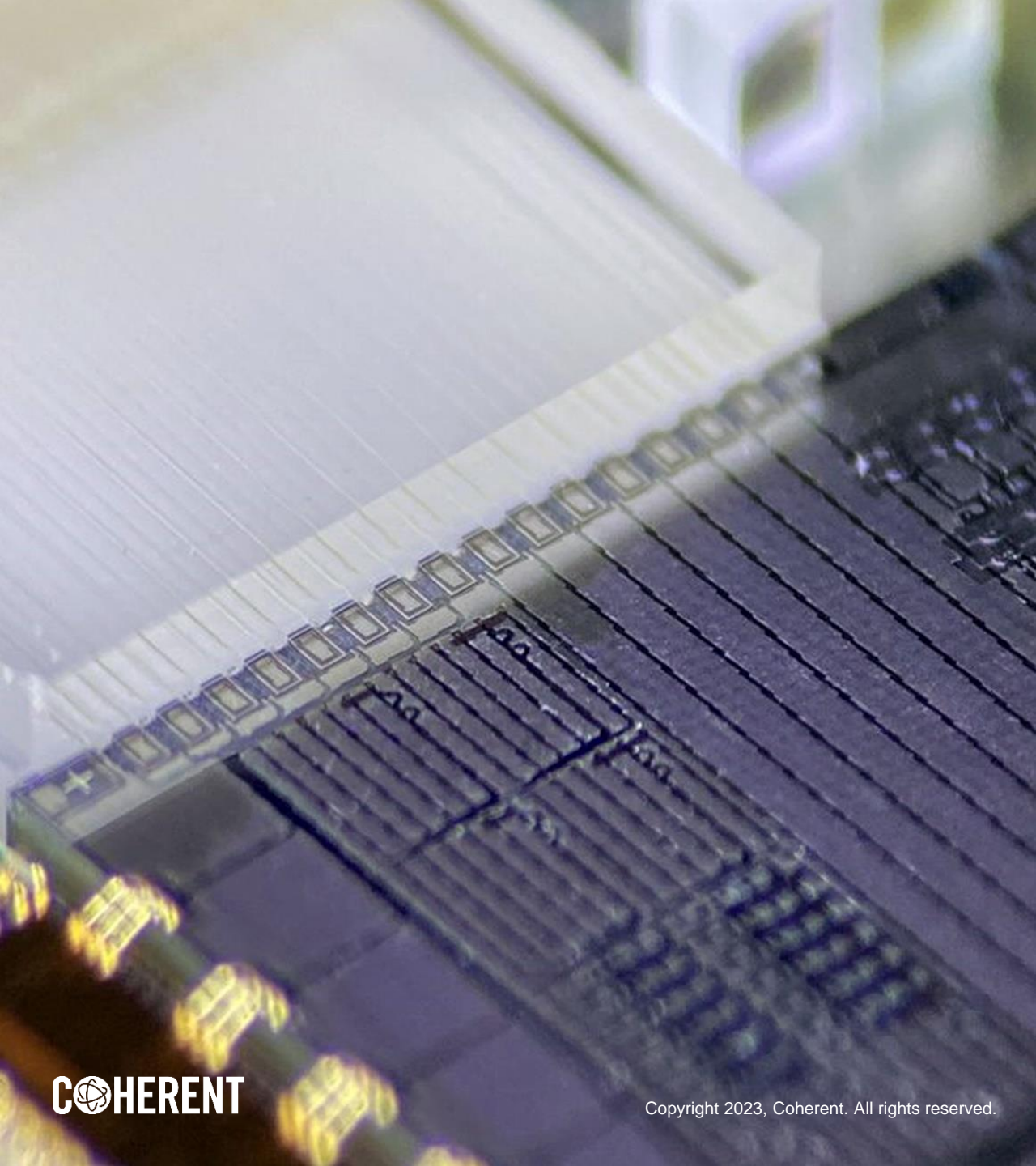
Datacom transceiver R&D  
in Fremont, CA



# 200G PAM4 MACH-ZEHNDER MODULATED LASER TECHNOLOGY

- Supports 1.6T, 10 km transceivers
- Uncooled operation for shorter links
- 200G PAM4 per wavelength
  - LAN-WDM, CWDM channel plans
- High performance:
  - High speed 112 Gbaud
  - High output power: 8.5 dBm
  - Extinction ratio: 7dB OMA
  - Low noise: -147 dB/Hz
  - Low TDECQ





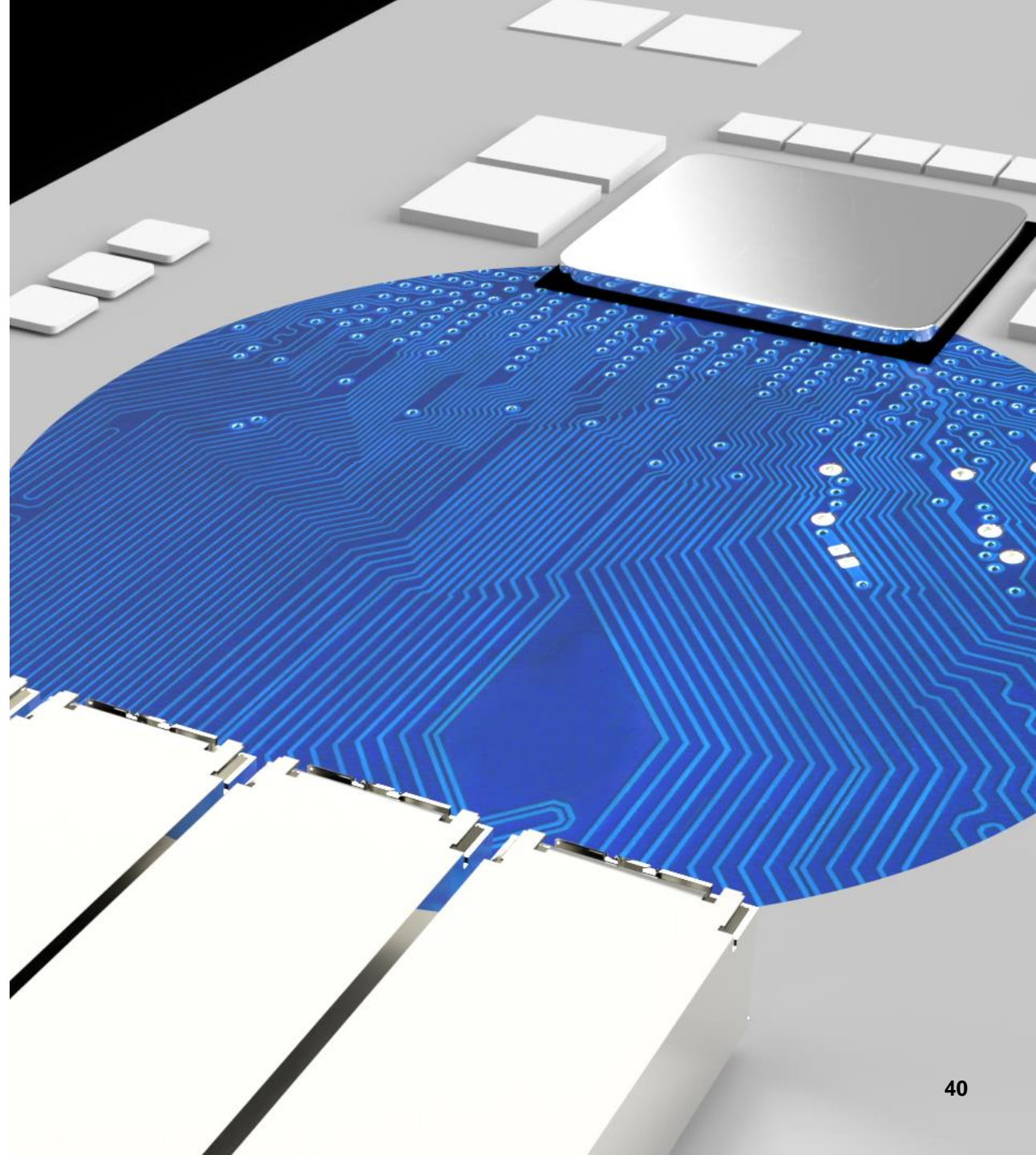
# BEYOND

## Co-Packaged Optics (CPO) Technology

# DATA RATE BOTTLENECKS

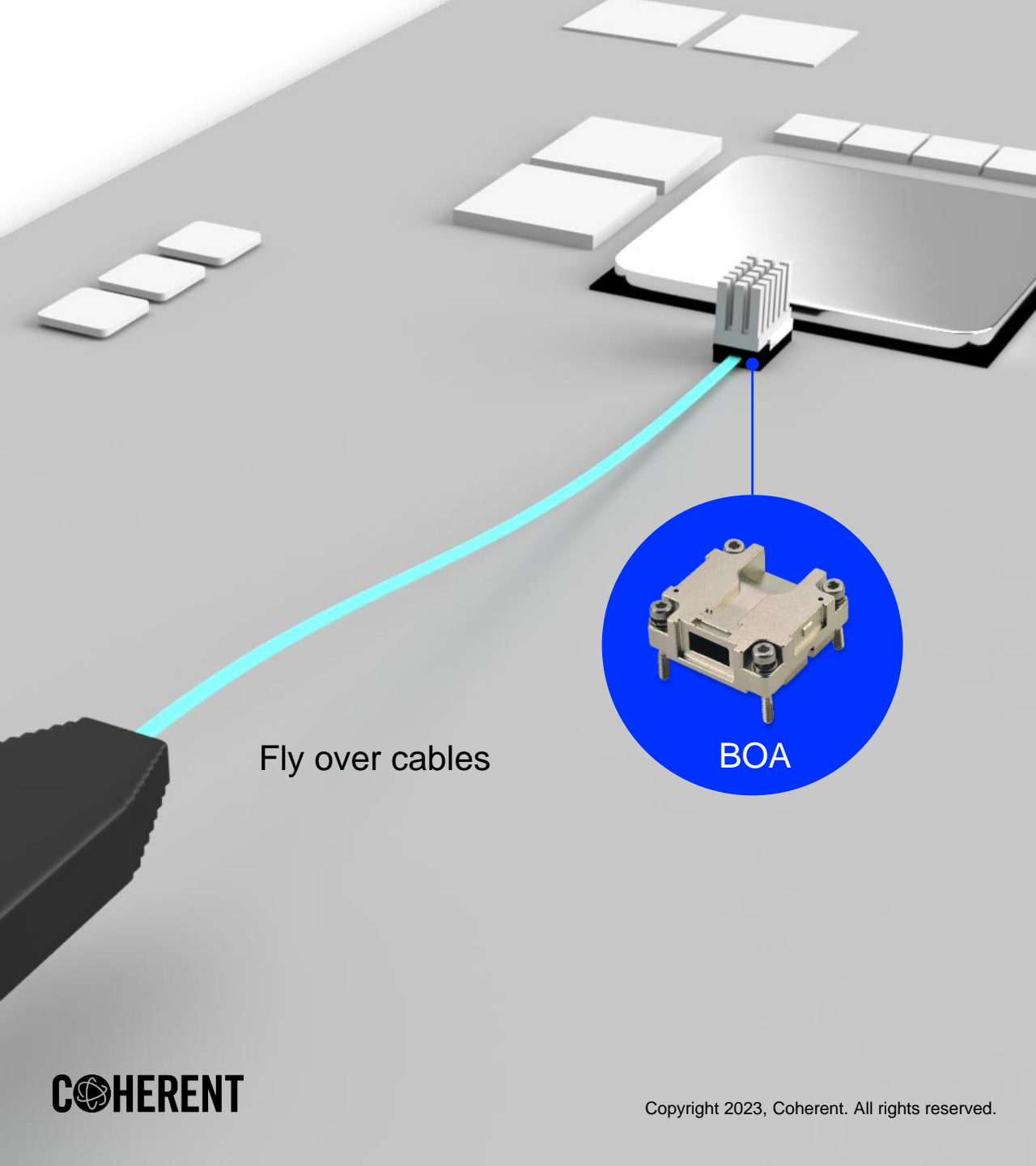
As the bandwidth of switch chips increase, new bottlenecks for electrical signals emerge:

- In and out of the switch chip
- Across a printed circuit board to the transceiver
- Number of optical transceivers that can fit on the front face plate to support the full switch bandwidth





# BOARD-MOUNTED OPTICAL ASSEMBLIES AND FLY OVER CABLES



**BOA**  
Board-Mounted  
Optical Assemblies

BOAs are vertically pluggable transceivers that sit right next to the switch chip but are not integrated with the switch chip.

**Fly over  
cables**

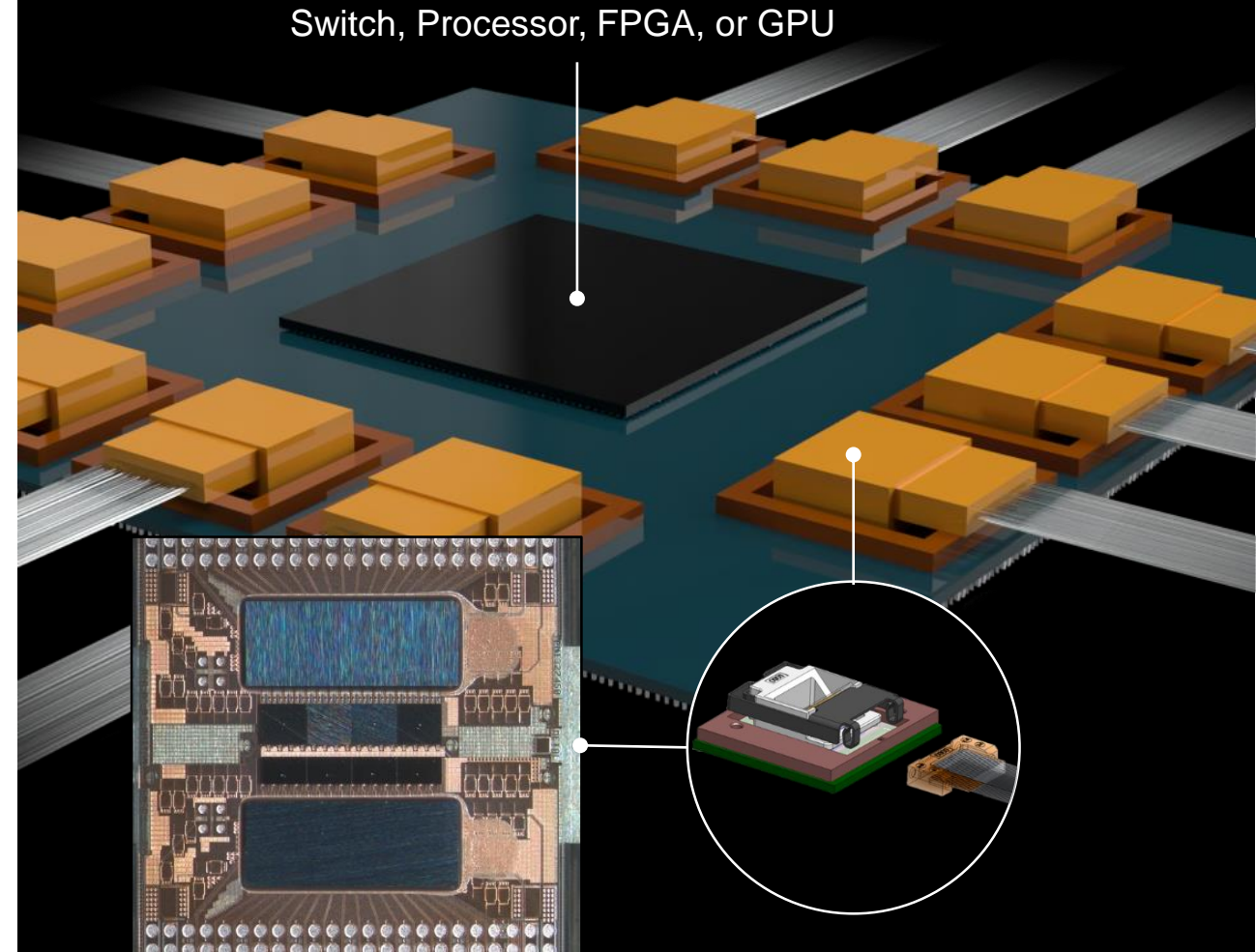
The cables run from directly next to a processor to the front panel above the printed circuit board

# CO-PACKAGING TECHNOLOGY



CHANGING WHAT'S POSSIBLE

- ARPA-E Sponsored Project on co-packaging
- IBM and Coherent collaboration
- 940 nm VCSELs
- 800G – 50G/lane x 16 lanes
- < 4 pJ/bit, 3.2 W
- W: 13 mm x D: 13 mm x H: 4 mm

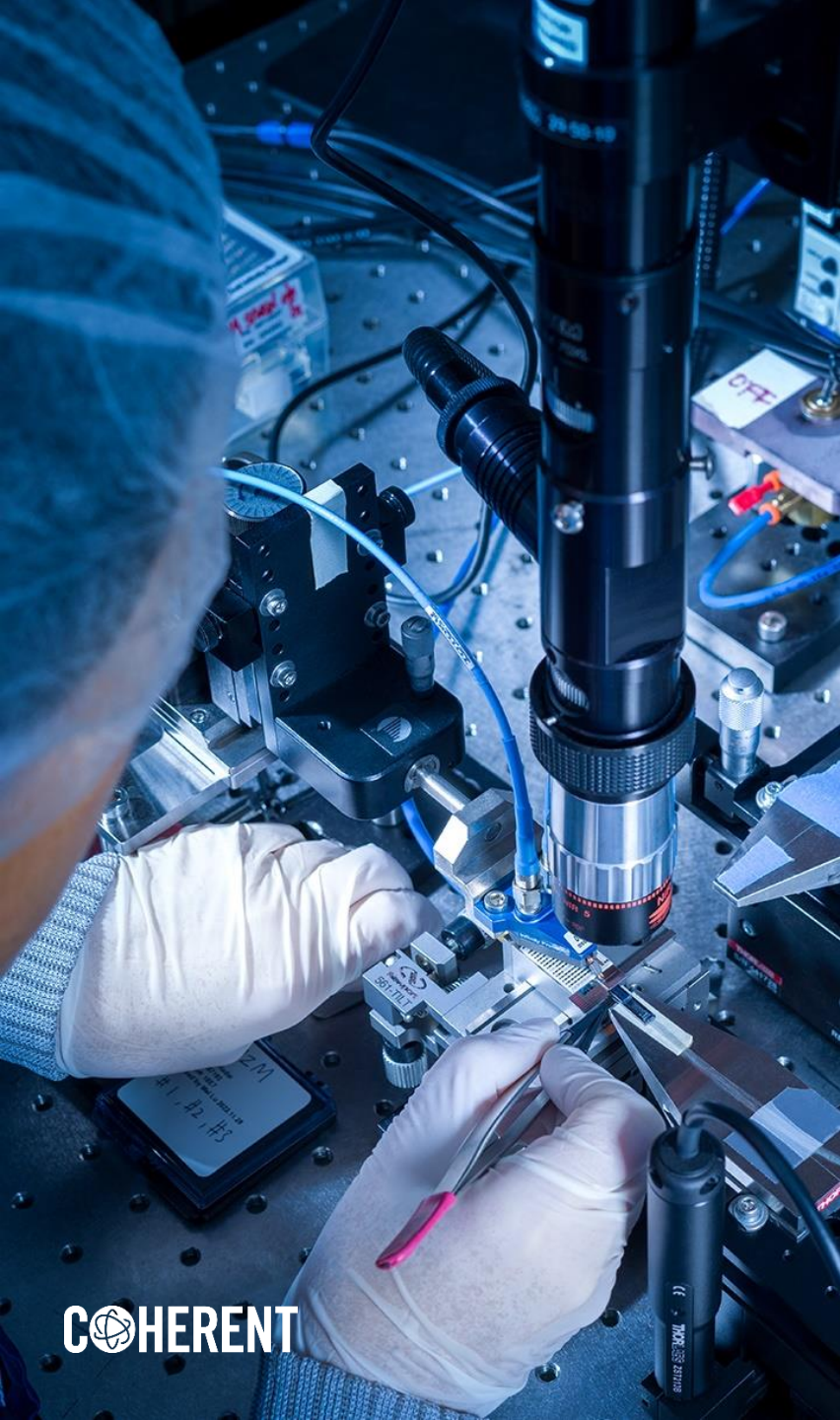


# WHY THE INDUSTRY LOVES PLUGGABLE TRANSCEIVERS

- **Ecosystem of components and pluggable modules**
  - 1G, 10G, 25G, 40G, 100G, 200G, 400G, 800G
  - 100 m, 500 m, 2 km, 10 km, 40 km, 80 km
- **Standards-based**
- **“Pay-as-you-grow” cost model**
- **Easily replaceable**

Pluggable transceivers have been successful for these reasons for 25+ years, with hundreds of millions of units shipped





# CHOOSING THE BEST TECHNOLOGY FOR THE APPLICATION

**Short-Reach**  
Inches to 300 m

**Mid-Reach**  
500 m to 2 km

**Long-Reach**  
Up to 10 km

Gallium Arsenide  
VCSELs

Indium Phosphide Lasers & Detectors  
and Micro-Optic Assemblies

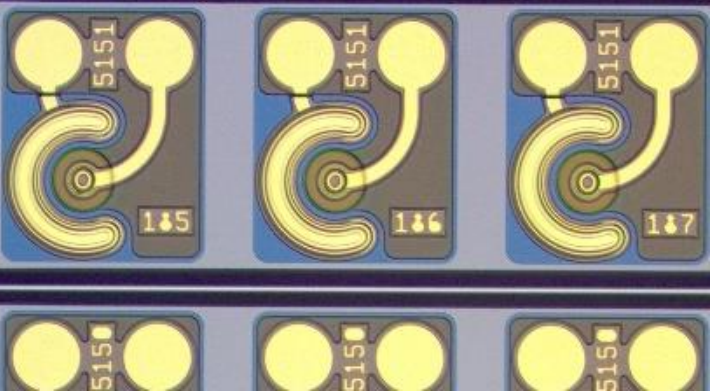
Indium Phosphide  
Lasers & Detectors on  
Silicon Photonics

Indium Phosphide  
Photonic Integrated  
Circuits (PIC)

Datacom transceiver R&D  
in Fremont, CA

# TRANSFORMATIONS IN THE OPTICAL NETWORK NOW, NEXT, AND BEYOND

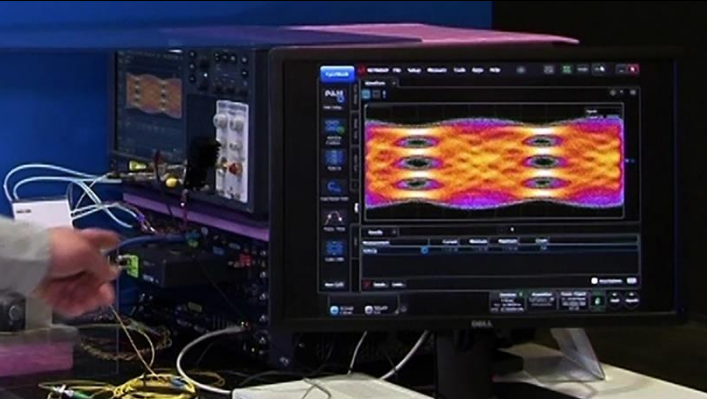
**Now**



**100G Per Lane**

A full range of lasers and technology platforms enables market leadership

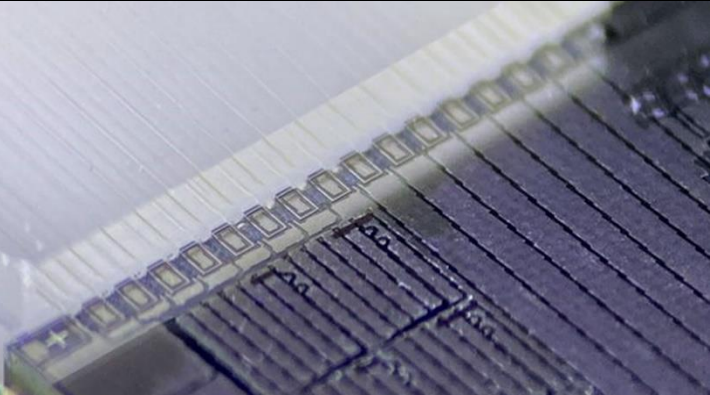
**Next**



**1.6T Transceiver Technology**

Market transition accelerated by AI and ML

**Beyond**



**Co-Packaged Optics (CPO)**

Addressing data bottlenecks beyond transceivers

# Q&A



**Dr. Giovanni  
Barbarossa**  
Segment President  
Materials & Chief  
Strategy Officer



**Mary Jane  
Raymond**  
Chief Financial Officer



**Dr. Julie Eng**  
Chief Technology  
Officer



**Matthias Berger**  
Vice President,  
Coherent Transceiver  
Technology



**Dr. Sanjai  
Parthasarathi**  
Chief Marketing Officer

**COHERENT**